

MERIDIAN COMPANY
P.O. Box 157
Tecate, California 92080
(619) 478-9099

805 TO
Hwy 94
Stay on 94
188 to Escondido
on right hand
side.

July 29, 1986

JON MARTIN
RANCHO AGUA HEDIONDA
VISTA CA 92083

Dear JON MARTIN,

Thank you very much for your inquiry in our "Meridian" Ceramic Stove and Insert. Please find enclosed a flyer that we hope will briefly describe some of the many benefits you will find from a stove or insert made entirely from high tech ceramics. When the efficiency of ceramics is coupled with the aesthetics of hundreds of beautiful tile colors to match your decor, we hope you will agree our Meridian would make an excellent lifetime investment to warm your home (and heart).

The Meridian Company holds the U.S. Patent on the Meridian Stoves and Inserts. The inventor, Richard B. Johnson, will be happy to provide any additional technical information or assistance. Since 1980 our company staff or associates have shipped and/or delivered "Meridians" to many, if not most, of the major cities and counties in the U.S..

We do not have a distributorship in your area but we can, however, "drop ship" your Meridian, directly from our factory. This will enable you to select from a wide selection of custom tile colors and receive your Meridian within a very short time from your order.

For a substantial saving and as an incentive for the inconvenience of dealing on a "factory direct" basis, we now can offer the Meridian Stove at a starting price of \$695.00. This price includes a cast iron door and a tile selection of your choice from our standard color line. Enclosed is our most popular color from that tile line. Our beautiful tiled "Meridian" insert pricing starts at \$595.00, with the same color tile line.

We look forward to your call or letter in the hope we can provide you with more information. We have a color brochure, tile samples and price lists of many different options, like our solid brass door for a \$3.00 shipping and handling charge.

Sincerely yours,

J. Johnson
Deborah Johnson

P.S. Please note this pre winter special offer of over a \$500.00 savings to you, can only last until September 1, 1986.

MERIDIAN COMPANY
Post Office Box 157
Tecate, California 92080
(619) 478-9099

FACTORY DIRECT PRICE LIST
August 1, 1986

MERIDIAN STOVE (MS1-83)

Tile Group A (Standard tile colors).....\$695.00 ←
Tile Group B (Decorator tile colors).....\$760.00
Tile Group C (Designer tile colors).....\$815.00

MERIDIAN STOVE HEARTH EXTENSION (MSHE)

Tile Group A (Standard tile colors).....\$100.00
Tile Group B (Decorator tile colors).....\$115.00
Tile Group C (Designer tile colors).....\$150.00

SOLID BRASS DOOR (MSBD).....\$150.00 ← ?

PLATED DOOR (MPD).....\$150.00

HEAT EXCHANGER (MSHE).....*not water* \$150.00 ← ?

STOVE STARTER SECTION (MSSS).....\$55.00

MERIDIAN FIREPLACE INSERT (MFI-83)

Tile Group A (Standard tile colors).....\$595.00
Tile Group B (Decorator tile colors).....\$645.00
Tile Group C (Designer tile colors).....\$695.00

MERIDIAN FIREPLACE SURROUND (MFS)

Tile Group A (Standard).....\$80.00
Tile Group B (Decorator).....\$95.00
Tile Group C (Designer).....\$105.00

MERIDIAN FIREPLACE FANS (MFF).....\$55.00 ←

SOLID BRASS DOOR AND PLATED BRASS LOUVERS (SBDL).....\$169.00

PLATED DOOR AND PLATED LOUVERS.....\$169.00

FOB San Diego

ALL PRICES SUBJECT TO CHANGE WITHOUT NOTICE

TERMS: 50% DOWN, BALANCE COD-ADDITIONAL 2% DISCOUNT FOR PREPAYMENT

MERIDIAN COMPANY
 POST OFFICE BOX 157
 TECATE, CALIFORNIA 92080

 *** I N C ***

ACCOUNT NUMBER:

NEW ACCOUNT

NO. :

INVOICE DATE:

8/16/86

PAGE :

SOLD TO JON Martin
 Rancho Agua Hedionda
 Vista CA 92083

SHIP TO

Will Call

SHIP VIA :
 DELIVERY :
 SHIP DATE :
 DUE DATE :
 TERMS :

YOUR ORDER NO :
 OUR ORDER NO :
 ORDER DATE :
 SALESMAN :

ITEM	ORD	SHP	DESCRIPTION	PRICE	AMOUNT
1	MS1-83		Stove-Rustic Brown Walnut Grout		695. ⁰⁰
1	MSHE		HEARTH / Match		100. ⁰⁰
1	MSBD		Solid Brass Door		150. ⁰⁰
1	MSSS		Starter Section		55. ⁰⁰
					\$ 1,000. ⁰⁰
Less 2% prepay					20. ⁰⁰
					980. ⁰⁰

For Resale

SUBTOTAL:

FREIGHT	TAX	SERV. CH	MISC. DB	DEPOSIT	DISCOUNT	TOTAL
Call with Resale #						