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Land Values 2020 Summary

August 2020

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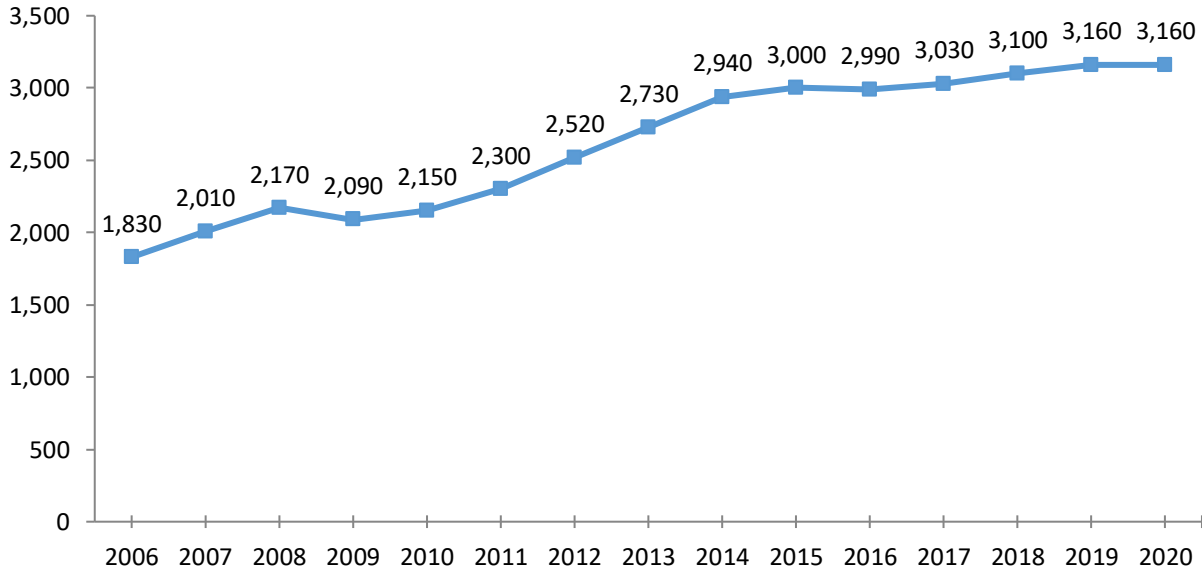
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Agricultural Land Values Highlights

The United States farm real estate value, a measurement of the value of all land and buildings on farms, averaged \$3,160 per acre for 2020, no change from 2019. The United States cropland value averaged \$4,100 per acre, no change from the previous year. The United States pasture value averaged \$1,400 per acre, no change from 2019.

Average Farm Real Estate Value – United States: 2006-2020

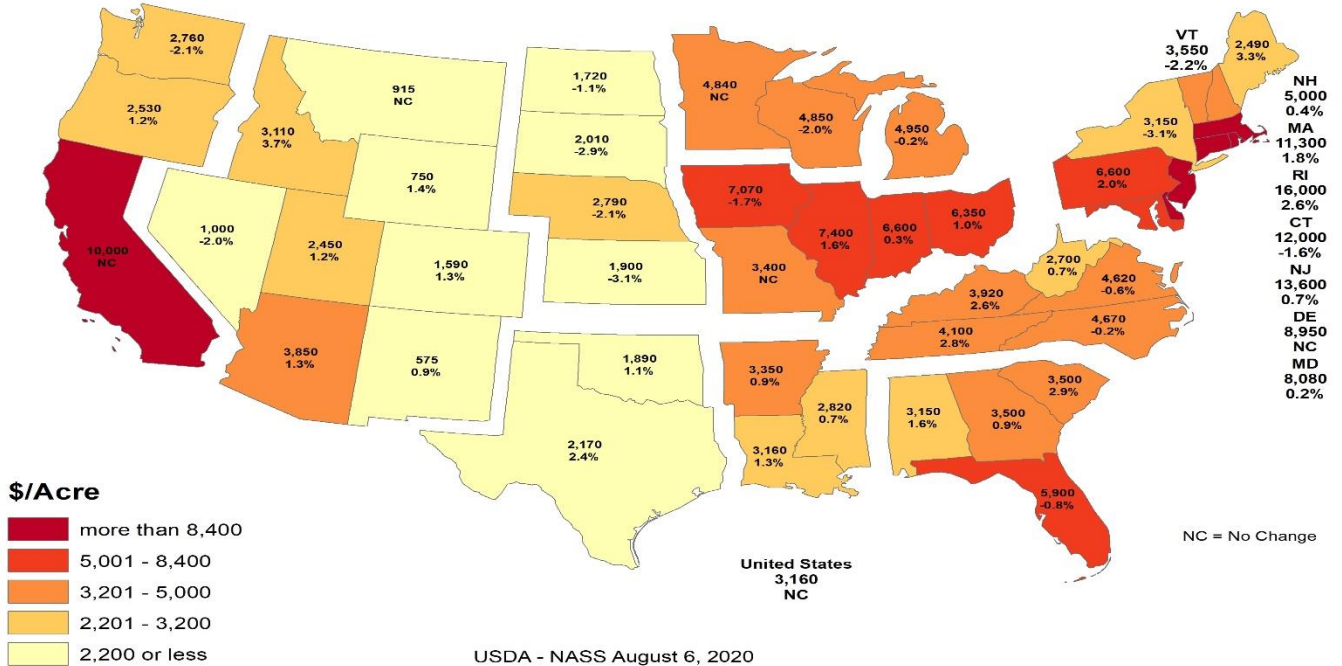
Dollars per acre



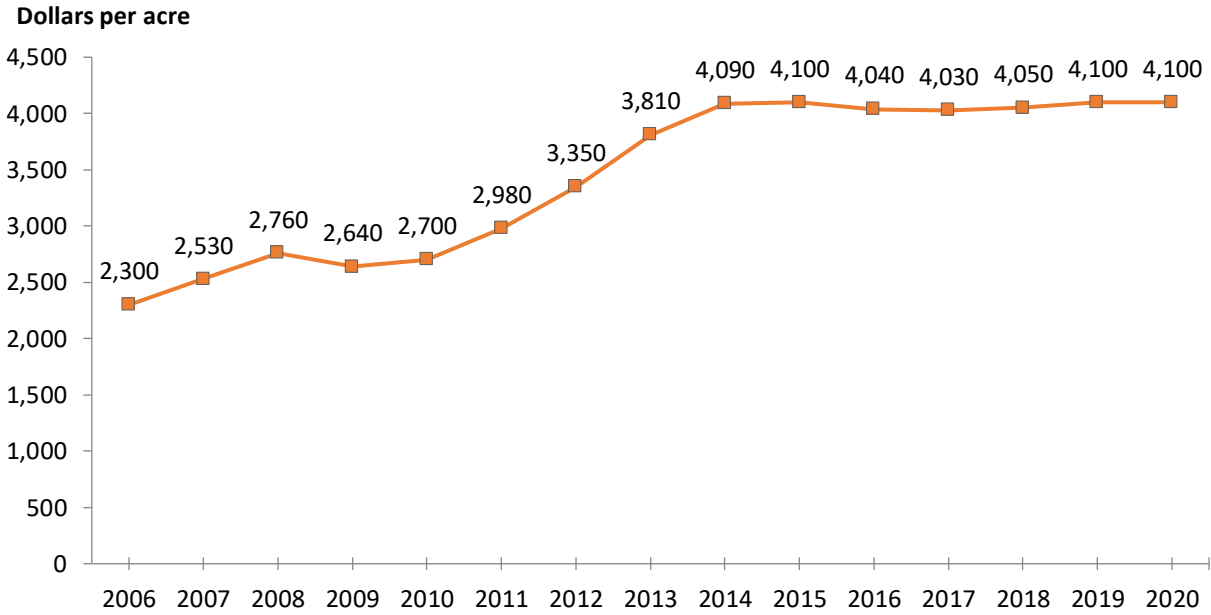
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2020 Farm Real Estate Value by State

Dollars per Acre and Percent Change from 2019

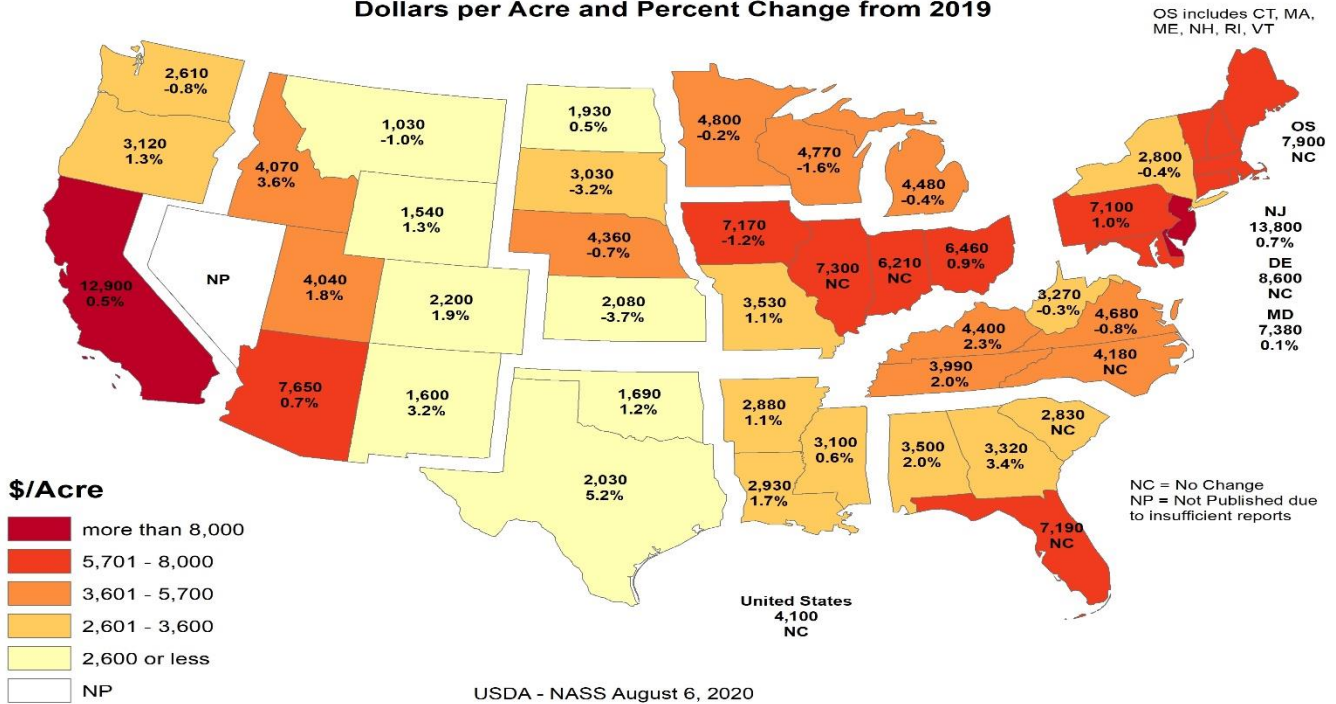


Average Cropland Value – United States: 2006-2020



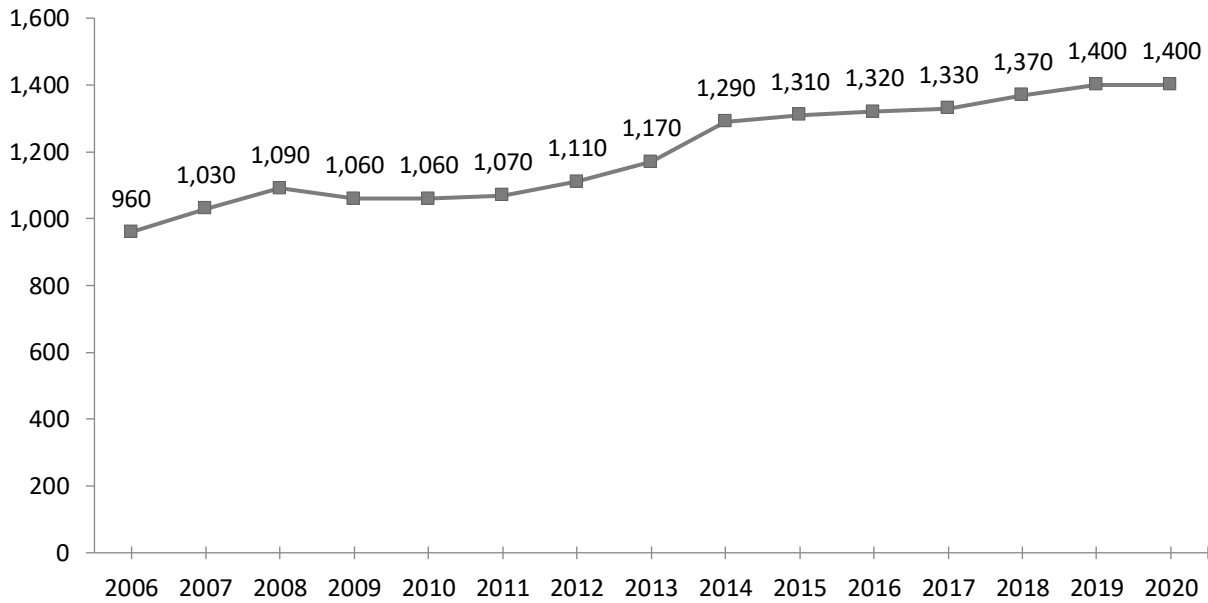
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2020 Cropland Value by State Dollars per Acre and Percent Change from 2019



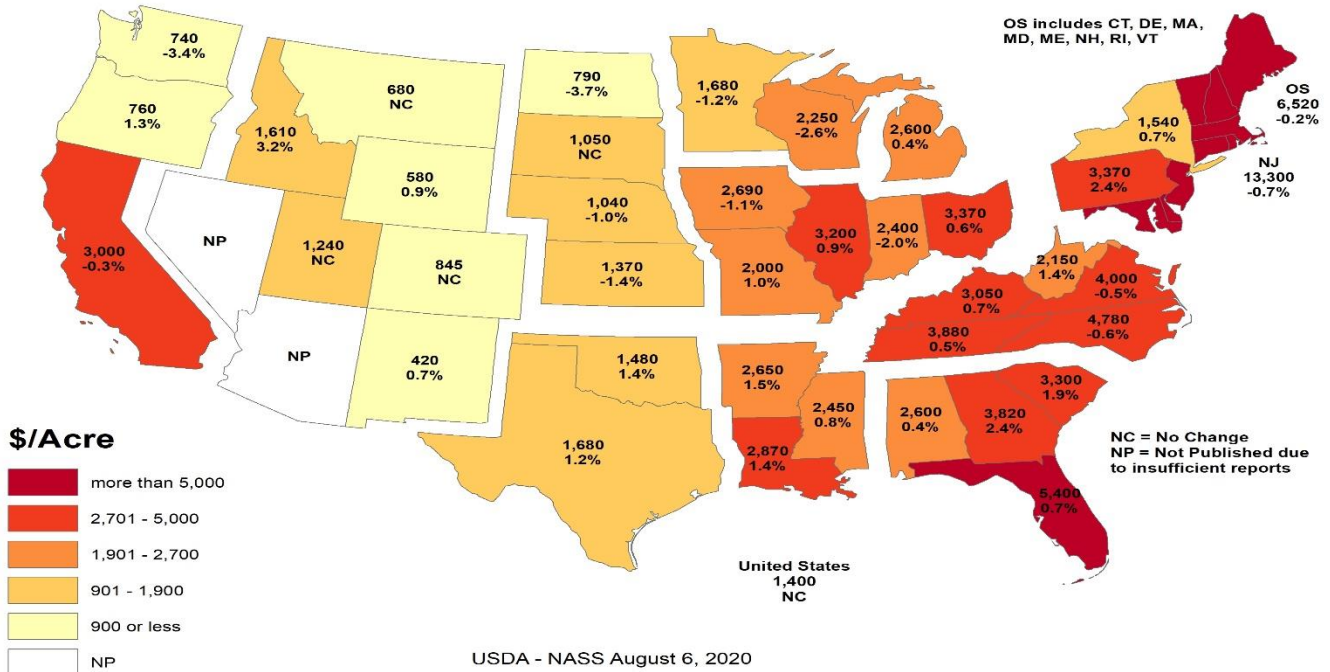
Average Pasture Value – United States: 2006-2020

Dollars per acre



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2020 Pasture Value by State Dollars per Acre and Percent Change from 2019



Farm Real Estate Average Value per Acre – Regions, States, and United States: 2016-2020

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Northeast	5,270	5,380	5,550	5,690	5,710	0.4
Connecticut	11,900	12,100	12,300	12,200	12,000	-1.6
Delaware	8,290	8,250	8,410	8,950	8,950	-
Maine	2,210	2,370	2,370	2,410	2,490	3.3
Maryland	7,470	7,620	7,860	8,060	8,080	0.2
Massachusetts	10,700	10,800	10,900	11,100	11,300	1.8
New Hampshire	4,610	4,860	4,900	4,980	5,000	0.4
New Jersey	13,300	13,400	13,500	13,500	13,600	0.7
New York	3,110	3,160	3,230	3,250	3,150	-3.1
Pennsylvania	5,820	6,030	6,250	6,470	6,600	2.0
Rhode Island	14,600	14,900	15,200	15,600	16,000	2.6
Vermont	3,400	3,470	3,540	3,630	3,550	-2.2
Lake States	4,730	4,880	4,890	4,900	4,860	-0.8
Michigan	4,900	4,940	4,960	4,960	4,950	-0.2
Minnesota	4,790	4,870	4,850	4,840	4,840	-
Wisconsin	4,520	4,870	4,900	4,950	4,850	-2.0
Corn Belt	6,100	5,990	6,110	6,100	6,110	0.2
Illinois	7,300	7,160	7,280	7,280	7,400	1.6
Indiana	6,830	6,580	6,580	6,580	6,600	0.3
Iowa	7,370	7,350	7,270	7,190	7,070	-1.7
Missouri	3,220	3,120	3,380	3,400	3,400	-
Ohio	5,970	6,010	6,200	6,290	6,350	1.0
Northern Plains	2,200	2,150	2,110	2,170	2,120	-2.3
Kansas	1,910	1,890	1,850	1,960	1,900	-3.1
Nebraska	2,890	2,820	2,750	2,850	2,790	-2.1
North Dakota	1,750	1,740	1,710	1,740	1,720	-1.1
South Dakota	2,190	2,100	2,070	2,070	2,010	-2.9
Appalachian	3,880	3,970	4,030	4,080	4,140	1.5
Kentucky	3,540	3,680	3,770	3,820	3,920	2.6
North Carolina	4,550	4,580	4,640	4,680	4,670	-0.2
Tennessee	3,770	3,840	3,920	3,990	4,100	2.8
Virginia	4,470	4,590	4,620	4,650	4,620	-0.6
West Virginia	2,620	2,640	2,650	2,680	2,700	0.7

See footnote(s) at end of table.

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Farm Real Estate Average Value per Acre – Regions, States, and United States: 2016-2020 (continued)

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Southeast	3,830	3,990	4,050	4,090	4,120	0.7
Alabama	2,820	2,910	2,980	3,100	3,150	1.6
Florida	5,510	5,860	5,900	5,950	5,900	-0.8
Georgia	3,410	3,560	3,510	3,470	3,500	0.9
South Carolina	3,180	3,240	3,310	3,400	3,500	2.9
Delta States	2,830	2,920	3,000	3,100	3,130	1.0
Arkansas	3,000	3,110	3,160	3,320	3,350	0.9
Louisiana	2,870	2,960	3,040	3,120	3,160	1.3
Mississippi	2,590	2,660	2,740	2,800	2,820	0.7
Southern Plains	1,810	1,880	2,000	2,070	2,110	1.9
Oklahoma	1,690	1,750	1,800	1,870	1,890	1.1
Texas	1,840	1,920	2,050	2,120	2,170	2.4
Mountain	1,140	1,170	1,200	1,220	1,240	1.6
Arizona ¹	3,570	3,770	3,780	3,800	3,850	1.3
Colorado	1,500	1,540	1,560	1,570	1,590	1.3
Idaho	2,590	2,730	2,870	3,000	3,110	3.7
Montana	898	917	916	915	915	-
Nevada ¹	1,040	1,020	1,020	1,020	1,000	-2.0
New Mexico ¹	540	558	565	570	575	0.9
Utah ¹	2,160	2,230	2,310	2,420	2,450	1.2
Wyoming	699	712	726	740	750	1.4
Pacific	4,960	5,440	5,610	5,900	5,910	0.2
California	8,080	8,970	9,350	10,000	10,000	-
Oregon	2,240	2,360	2,430	2,500	2,530	1.2
Washington	2,680	2,760	2,840	2,820	2,760	-2.1
United States ²	2,990	3,030	3,100	3,160	3,160	-

- Represents zero.

¹ Excludes American Indian Reservation land.

² Excludes Alaska and Hawaii.

Cropland Average Value per Acre – Regions, States, and United States: 2016-2020

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Northeast	5,650	5,700	5,940	6,040	6,070	0.5
Delaware	8,090	7,960	8,120	8,600	8,600	-
Maryland	6,910	7,050	7,280	7,370	7,380	0.1
New Jersey	13,500	13,600	13,700	13,700	13,800	0.7
New York	2,690	2,740	2,800	2,810	2,800	-0.4
Pennsylvania	6,450	6,470	6,890	7,030	7,100	1.0
Other States ¹	7,290	7,630	7,650	7,900	7,900	-
Lake States	4,750	4,840	4,810	4,760	4,730	-0.6
Michigan	4,590	4,580	4,510	4,500	4,480	-0.4
Minnesota	4,840	4,920	4,950	4,810	4,800	-0.2
Wisconsin	4,660	4,870	4,740	4,850	4,770	-1.6
Corn Belt	6,500	6,380	6,370	6,360	6,350	-0.2
Illinois	7,350	7,210	7,280	7,300	7,300	-
Indiana	6,690	6,300	6,210	6,210	6,210	-
Iowa	7,510	7,440	7,290	7,260	7,170	-1.2
Missouri	3,570	3,560	3,490	3,490	3,530	1.1
Ohio	6,070	6,150	6,320	6,400	6,460	0.9
Northern Plains	2,900	2,760	2,740	2,790	2,740	-1.8
Kansas	2,080	2,010	2,060	2,160	2,080	-3.7
Nebraska	4,750	4,430	4,380	4,390	4,360	-0.7
North Dakota	1,910	1,890	1,870	1,920	1,930	0.5
South Dakota	3,430	3,200	3,120	3,130	3,030	-3.2
Appalachian	3,980	4,070	4,140	4,190	4,240	1.2
Kentucky	3,980	4,140	4,250	4,300	4,400	2.3
North Carolina	4,060	4,090	4,130	4,180	4,180	-
Tennessee	3,670	3,730	3,830	3,910	3,990	2.0
Virginia	4,610	4,730	4,760	4,720	4,680	-0.8
West Virginia	3,220	3,250	3,250	3,280	3,270	-0.3

See footnote(s) at end of table.

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Cropland Average Value per Acre – Regions, States, and United States: 2016-2020 (continued)

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Southeast	4,030	4,060	4,160	4,120	4,180	1.5
Alabama	3,080	3,170	3,300	3,430	3,500	2.0
Florida	6,860	6,940	7,040	7,190	7,190	-
Georgia	3,420	3,430	3,430	3,210	3,320	3.4
South Carolina	2,610	2,700	2,790	2,830	2,830	-
Delta States	2,690	2,770	2,840	2,920	2,960	1.4
Arkansas	2,660	2,730	2,780	2,850	2,880	1.1
Louisiana	2,590	2,700	2,790	2,880	2,930	1.7
Mississippi	2,810	2,900	3,000	3,080	3,100	0.6
Southern Plains	1,700	1,780	1,820	1,860	1,930	3.8
Oklahoma	1,530	1,590	1,630	1,670	1,690	1.2
Texas	1,770	1,850	1,890	1,930	2,030	5.2
Mountain	1,820	1,860	1,910	1,980	2,010	1.5
Arizona ²	7,800	7,720	7,610	7,600	7,650	0.7
Colorado	2,020	2,070	2,100	2,160	2,200	1.9
Idaho	3,420	3,570	3,740	3,930	4,070	3.6
Montana	1,010	1,010	1,020	1,040	1,030	-1.0
Nevada ²	(D)	(D)	(D)	(D)	(D)	(X)
New Mexico ²	1,500	1,560	1,580	1,550	1,600	3.2
Utah ²	3,530	3,690	3,830	3,970	4,040	1.8
Wyoming	1,450	1,460	1,490	1,520	1,540	1.3
Pacific	6,350	6,650	6,830	7,190	7,240	0.7
California	11,160	11,630	12,170	12,830	12,900	0.5
Oregon	2,780	2,920	3,000	3,080	3,120	1.3
Washington	2,590	2,660	2,630	2,630	2,610	-0.8
United States ³	4,040	4,030	4,050	4,100	4,100	-

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

¹ Includes: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.

² Excludes American Indian Reservation land.

³ Excludes Alaska and Hawaii.

Irrigated and Non-Irrigated Cropland Average Value per Acre – States: 2016-2020

[Only states with significant irrigated acreage appear in this table]

Region, State, and Land type	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Corn Belt						
Missouri, all cropland	3,570	3,560	3,490	3,490	3,530	1.1
Irrigated	4,830	4,940	4,770	4,770	4,700	-1.5
Non-irrigated	3,470	3,450	3,380	3,350	3,400	1.5
Northern Plains						
Kansas, all cropland	2,080	2,010	2,060	2,160	2,080	-3.7
Irrigated	3,050	2,910	2,980	3,320	3,270	-1.5
Non-irrigated	1,970	1,910	1,960	2,050	1,970	-3.9
Nebraska, all cropland	4,750	4,430	4,380	4,390	4,360	-0.7
Irrigated	6,430	6,010	5,930	5,850	5,820	-0.5
Non-irrigated	3,720	3,450	3,430	3,490	3,460	-0.9
South Dakota, all cropland	3,430	3,200	3,120	3,130	3,030	-3.2
Irrigated	(D)	(D)	(D)	(D)	(D)	(X)
Non-irrigated	3,410	3,180	3,100	3,100	3,000	-3.2
Southeast						
Florida, all cropland	6,860	6,940	7,040	7,190	7,190	-
Irrigated	7,750	7,860	7,980	8,160	8,150	-0.1
Non-irrigated	6,020	6,070	6,160	6,280	6,300	0.3
Georgia, all cropland	3,420	3,430	3,430	3,210	3,320	3.4
Irrigated	4,010	4,080	4,560	4,030	4,100	1.7
Non-irrigated	3,210	3,190	3,020	2,870	3,000	4.5
Delta States						
Arkansas, all cropland	2,660	2,730	2,780	2,850	2,880	1.1
Irrigated	3,150	3,230	3,290	3,340	3,360	0.6
Non-irrigated	1,920	1,960	1,990	2,060	2,100	1.9
Louisiana, all cropland	2,590	2,700	2,790	2,880	2,930	1.7
Irrigated	2,520	2,660	2,750	2,820	2,840	0.7
Non-irrigated	2,620	2,710	2,810	2,900	2,960	2.1
Mississippi, all cropland	2,810	2,900	3,000	3,080	3,100	0.6
Irrigated	3,300	3,440	3,580	3,620	3,650	0.8
Non-irrigated	2,580	2,640	2,720	2,770	2,780	0.4
Southern Plains						
Oklahoma, all cropland	1,530	1,590	1,630	1,670	1,690	1.2
Irrigated	(D)	(D)	(D)	(D)	(D)	(X)
Non-irrigated	1,520	1,580	1,610	1,650	1,670	1.2
Texas, all cropland	1,770	1,850	1,890	1,930	2,030	5.2
Irrigated	1,920	2,020	2,160	2,230	2,360	5.8
Non-irrigated	1,750	1,820	1,840	1,880	1,980	5.3

See footnote(s) at end of table.

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Irrigated and Non-Irrigated Cropland Average Value per Acre – States: 2016-2020 (continued)

[Only states with significant irrigated acreage appear in this table]

Region, State, and Land type	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Mountain						
Arizona, all cropland ¹	7,800	7,720	7,610	7,600	7,650	0.7
Irrigated	7,800	7,720	7,610	7,600	7,650	0.7
Colorado, all cropland	2,020	2,070	2,100	2,160	2,200	1.9
Irrigated	4,860	4,950	5,050	5,100	5,300	3.9
Non-irrigated	1,320	1,360	1,370	1,370	1,370	-
Idaho, all cropland	3,420	3,570	3,740	3,930	4,070	3.6
Irrigated	5,180	5,410	5,690	6,020	6,210	3.2
Non-irrigated	1,470	1,530	1,590	1,650	1,720	4.2
Montana, all cropland	1,010	1,010	1,020	1,040	1,030	-1.0
Irrigated	2,970	2,970	2,990	3,010	3,000	-0.3
Non-irrigated	818	827	836	835	825	-1.2
Nevada, all cropland ¹	(D)	(D)	(D)	(D)	(D)	(X)
Irrigated	(D)	(D)	(D)	(D)	(D)	(X)
New Mexico, all cropland ¹	1,500	1,560	1,580	1,550	1,600	3.2
Irrigated	4,080	4,140	4,190	4,200	4,370	4.0
Non-irrigated	405	463	469	475	475	-
Utah, all cropland ¹	3,530	3,690	3,830	3,970	4,040	1.8
Irrigated	5,660	5,930	6,160	6,360	6,440	1.3
Non-irrigated	1,240	1,270	1,320	1,400	1,470	5.0
Wyoming, all cropland	1,450	1,460	1,490	1,520	1,540	1.3
Irrigated	2,330	2,340	2,390	2,430	2,470	1.6
Non-irrigated	816	820	836	840	840	-
Pacific						
California, all cropland	11,160	11,630	12,170	12,830	12,900	0.5
Irrigated	13,200	13,700	14,300	15,100	15,200	0.7
Non-irrigated	4,400	4,740	5,090	5,400	5,400	-
Oregon, all cropland	2,780	2,920	3,000	3,080	3,120	1.3
Irrigated	4,730	4,950	5,180	5,290	5,430	2.6
Non-irrigated	2,060	2,170	2,200	2,220	2,220	-
Washington, all cropland	2,590	2,660	2,630	2,630	2,610	-0.8
Irrigated	7,760	8,000	7,930	7,690	7,650	-0.5
Non-irrigated	1,250	1,270	1,260	1,260	1,240	-1.6

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

¹ Excludes American Indian Reservation land.

Pasture Average Value per Acre – Regions, States, and United States: 2016-2020

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Northeast	3,550	3,640	3,770	3,870	3,900	0.8
Maryland	6,450	6,580	(D)	(D)	(D)	(X)
New Jersey	13,000	13,100	13,300	13,400	13,300	-0.7
New York	1,460	1,480	1,560	1,530	1,540	0.7
Pennsylvania	2,860	3,020	3,140	3,290	3,370	2.4
Other States ¹	6,040	6,160	6,410	6,530	6,520	-0.2
Lake States	2,020	2,050	2,080	2,080	2,050	-1.4
Michigan	2,650	2,620	2,600	2,590	2,600	0.4
Minnesota	1,680	1,740	1,750	1,700	1,680	-1.2
Wisconsin	2,190	2,200	2,260	2,310	2,250	-2.6
Corn Belt	2,330	2,260	2,320	2,330	2,340	0.4
Illinois	3,350	3,240	3,200	3,170	3,200	0.9
Indiana	2,480	2,430	2,430	2,450	2,400	-2.0
Iowa	3,190	2,850	2,790	2,720	2,690	-1.1
Missouri	1,830	1,830	1,920	1,980	2,000	1.0
Ohio	3,250	3,240	3,370	3,350	3,370	0.6
Northern Plains	1,000	1,020	1,040	1,090	1,080	-0.9
Kansas	1,310	1,310	1,320	1,390	1,370	-1.4
Nebraska	891	904	975	1,050	1,040	-1.0
North Dakota	794	804	776	820	790	-3.7
South Dakota	993	1,020	1,040	1,050	1,050	-
Appalachian	3,440	3,500	3,530	3,540	3,550	0.3
Kentucky	2,880	2,970	3,000	3,030	3,050	0.7
North Carolina	4,810	4,840	4,830	4,810	4,780	-0.6
Tennessee	3,610	3,670	3,870	3,860	3,880	0.5
Virginia	4,090	4,150	4,050	4,020	4,000	-0.5
West Virginia	2,060	2,100	2,090	2,120	2,150	1.4

See footnote(s) at end of table.

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Pasture Average Value per Acre – Regions, States, and United States: 2016-2020 (continued)

Region and State	2016	2017	2018	2019	2020	Change 2019-2020
	(dollars)	(dollars)	(dollars)	(dollars)	(dollars)	(percent)
Southeast	4,000	4,030	4,180	4,180	4,230	1.2
Alabama	2,280	2,360	2,470	2,590	2,600	0.4
Florida	5,200	5,240	5,380	5,360	5,400	0.7
Georgia	3,540	3,570	3,660	3,730	3,820	2.4
South Carolina	3,120	3,180	3,260	3,240	3,300	1.9
Delta States	2,420	2,480	2,550	2,620	2,650	1.1
Arkansas	2,410	2,460	2,530	2,610	2,650	1.5
Louisiana	2,570	2,660	2,750	2,830	2,870	1.4
Mississippi	2,300	2,350	2,410	2,430	2,450	0.8
Southern Plains	1,480	1,490	1,540	1,620	1,640	1.2
Oklahoma	1,380	1,350	1,380	1,460	1,480	1.4
Texas	1,500	1,520	1,570	1,660	1,680	1.2
Mountain	636	647	667	683	687	0.6
Arizona ²	(D)	(D)	(D)	(D)	(D)	(X)
Colorado	803	818	835	845	845	-
Idaho	1,350	1,420	1,490	1,560	1,610	3.2
Montana	649	658	667	680	680	-
Nevada ²	(D)	(D)	(D)	(D)	(D)	(X)
New Mexico ²	363	379	394	417	420	0.7
Utah ²	1,100	1,130	1,160	1,240	1,240	-
Wyoming	540	550	561	575	580	0.9
Pacific	1,660	1,680	1,680	1,750	1,750	-
California	2,760	2,780	2,810	3,010	3,000	-0.3
Oregon	692	715	728	750	760	1.3
Washington	790	782	766	766	740	-3.4
United States ³	1,320	1,330	1,370	1,400	1,400	-

- Represents zero.

(D) Withheld to avoid disclosing data for individual operations.

(X) Not applicable.

¹ Includes: Connecticut, Delaware, Maine, Maryland (beginning in 2018), Massachusetts, New Hampshire, Rhode Island, and Vermont.

² Excludes American Indian Reservation land.

³ Excludes Alaska and Hawaii.

Value of Farmland and Buildings – States and United States: 2015-2019

[Total value of land and buildings is derived by multiplying average value per acre of farm real estate by the land in farms]

Region and State	Total value of land and buildings					
	2015	2016	2017	2018	2019	Change 2018-2019
	(million dollars)	(million dollars)	(million dollars)	(million dollars)	(million dollars)	(percent)
Northeast						
Connecticut	4,680	4,641	4,598	4,674	4,636	-0.8
Delaware	4,217	4,311	4,373	4,457	4,744	6.4
Maine	3,038	2,873	3,081	3,081	3,133	1.7
Maryland	14,540	14,940	15,240	15,720	16,120	2.5
Massachusetts	5,300	5,350	5,292	5,450	5,550	1.8
New Hampshire	1,958	1,982	2,090	2,107	2,141	1.6
New Jersey	9,709	9,709	9,782	10,125	10,125	-
New York	21,630	21,770	21,804	22,287	22,425	0.6
Pennsylvania	42,825	42,486	44,019	45,625	47,231	3.5
Rhode Island	858	876	894	912	936	2.6
Vermont	4,020	4,080	4,164	4,248	4,356	2.5
Lake States						
Michigan	48,706	48,020	48,412	48,608	48,608	-
Minnesota	122,332	122,624	124,185	123,675	123,420	-0.2
Wisconsin	65,520	65,088	69,641	70,070	70,785	1.0
Corn Belt						
Illinois	200,610	197,100	193,320	196,560	196,560	-
Indiana	103,257	101,767	98,700	98,700	98,042	-0.7
Iowa	234,702	225,522	224,910	222,462	220,014	-1.1
Missouri	90,117	89,838	86,736	93,626	93,840	0.2
Ohio	83,020	83,580	84,140	86,180	85,544	-0.7
Northern Plains						
Kansas	94,095	87,478	86,562	84,730	89,572	5.7
Nebraska	135,751	130,050	126,900	123,750	127,965	3.4
North Dakota	73,491	68,775	68,382	67,203	68,382	1.8
South Dakota	98,724	94,827	90,720	89,424	89,424	-
Appalachian						
Kentucky	44,147	46,020	47,840	48,633	49,278	1.3
North Carolina	38,760	38,675	38,472	38,976	39,312	0.9
Tennessee	40,221	41,093	41,856	42,728	43,092	0.9
Virginia	35,076	35,313	35,802	36,036	36,270	0.6
West Virginia	9,468	9,432	9,768	9,540	9,380	-1.7

See footnote(s) at end of table.

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Value of Farmland and Buildings – States and United States: 2015-2019 (continued)

[Total value of land and buildings is derived by multiplying average value per acre of farm real estate by the land in farms]

Region and State	Total value of land and buildings					Change 2018-2019
	2015	2016	2017	2018	2019	
	(million dollars)	(million dollars)	(million dollars)	(million dollars)	(million dollars)	(percent)
Southeast						
Alabama	23,577	24,252	25,026	25,330	25,730	1.6
Florida	52,608	52,896	56,842	57,230	57,715	0.8
Georgia	32,046	34,100	35,600	35,451	35,394	-0.2
South Carolina	15,024	15,264	15,228	15,888	16,320	2.7
Delta States						
Arkansas	41,676	41,700	43,229	43,924	46,480	5.8
Louisiana	21,962	22,960	23,680	24,320	24,960	2.6
Mississippi	26,500	27,195	27,664	28,496	29,120	2.2
Southern Plains						
Oklahoma	55,909	57,967	59,850	61,560	64,328	4.5
Texas	239,010	234,600	243,840	260,350	268,180	3.0
Mountain						
Arizona ¹	25,211	24,929	26,058	26,493	26,608	0.4
Colorado	47,550	47,550	48,972	49,608	49,926	0.6
Idaho	29,601	30,044	31,941	33,292	34,500	3.6
Montana	52,126	52,443	53,278	53,128	53,070	-0.1
Nevada ¹	5,934	5,829	5,722	5,722	5,722	-
New Mexico ¹	20,268	20,586	20,977	21,100	20,982	-0.6
Utah ¹	15,523	15,512	15,983	16,290	17,019	4.5
Wyoming	20,374	20,481	20,648	21,054	21,460	1.9
Pacific						
California	194,718	200,384	219,765	227,205	243,000	7.0
Oregon	34,668	35,840	37,760	38,880	39,500	1.6
Washington	38,073	39,396	40,572	41,748	41,172	-1.4
United States ²	2,623,130	2,602,148	2,644,318	2,686,656	2,732,071	1.7

- Represents zero.

¹ Value of all land and buildings adjusted to include American Indian Reservation land value.

² Excludes Alaska and Hawaii.

Economic Regions



Economic Regions:

Northeast: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont.

Lake States: Michigan, Minnesota, Wisconsin.

Corn Belt:..... Illinois, Indiana, Iowa, Missouri, Ohio.

Northern Plains: Kansas, Nebraska, North Dakota, South Dakota.

Appalachian:..... Kentucky, North Carolina, Tennessee, Virginia, West Virginia.

Southeast:..... Alabama, Florida, Georgia, South Carolina.

Delta States: Arkansas, Louisiana, Mississippi.

Southern Plains: Oklahoma, Texas.

Mountain: Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, Wyoming.

Pacific:..... California, Oregon, Washington.

Statistical Methodology

Survey Procedures: The estimates of land values in this report are based primarily on the Agricultural Land Values Survey, conducted during June and early July. Mail, internet, and telephone were the main data collection modes. The Agricultural Land Values Survey contacted the same operators that were in segments of land from the 2019 June Area Survey. The 2019 June Area Survey used a complete, probability-based land-area sampling frame. A sample of approximately 9,000 segments of land is selected, each approximately one square mile in size.

Enumerators collecting data for the Agricultural Land Values Survey contacted all agricultural producers operating land within the boundaries of the sampled land segments, as of June 2019. Land value information is recorded for the operator's entire farming operation by cropland, pasture, and value of all land and buildings and the estimated percent change from the previous year.

Survey reported data are reviewed for reasonableness and consistency by comparing with other data reported in the survey and with data reported by the operator from the previous year.

Estimating Procedures: Once the data are summarized, each Regional Field Office (RFO) conducts an analysis of the summarized indications and any other available information for their States. RFOs then set estimates for land values and submit these recommendations along with their assessment of survey and other administrative information to the Agricultural Statistics Board (ASB).

Survey data are also summarized for Regional and National levels and reviewed independently of each State's review. National targets are established by the ASB. After RFO recommendations are submitted, the ASB reviews the RFO estimates and supporting comments, and any conflicts with targeted National levels are resolved.

The Regional and United States estimates are weighted by the amount of cropland and pasture in each State, based on the most recent Census of Agriculture. For the purposes of this report, cropland pastured is defined as cropland.

Published Estimates: State averages are not published for States with limited reports to ensure confidentiality of individual operations. While the June Area Survey is the primary source of data for the estimates, supplemental survey data and potential previous year revisions are also considered, as described in the more detailed NASS Land Values Methodology and Quality Measures publication. As such, the estimates reflect an average of land values for the year.

Revision Policy: For non-census years, land values are subject to an annual revision the following year. After the 5-year Census of Agriculture is completed, land value estimates for the non-census years are subject to a final historic revision. The basis for revision must be supported by additional data that directly affect the level of the estimate.

Terms and Definitions

Farm: Any establishment from which \$1,000 or more of agricultural products were sold or would normally be sold during the year. Government payments are included in sales.

Farm real estate value: The value at which all land and buildings used for agricultural production, including dwellings, could be sold under current market conditions, if allowed to remain on the market for a reasonable amount of time.

Cropland value: The value of land used to grow field crops, vegetables, or land harvested for hay. Land that switches back and forth between cropland and pasture should be valued as cropland. Hay land, idle cropland, and cropland enrolled in government conservation programs should be valued as cropland.

Irrigated cropland value: The value of cropland that normally receives or has the potential to receive water by artificial means to supplement natural rainfall. Irrigated cropland may consist of both land that will or will not be irrigated during the current year, but still has the facilities and equipment to do so. Irrigation facilities and equipment such as wells, pumps, canals, ditches, reservoirs, lakes, tanks, ponds, rivers, streams or creeks are usually present or on nearby acres.

Non-irrigated cropland value: The value of cropland that only receives water by natural rainfall.

Pasture, grazing, and grassland value: The value of land that is normally grazed by livestock. Pasture does not need to have livestock grazing on it at the time of interview or during the current year in order to be valued as pasture or grazing land.

Information Contacts

Listed below are the commodity statisticians in the Environmental, Economics, and Demographics Branch of the National Agricultural Statistics Service to contact for additional information. E-mail inquiries may be sent to nass@nass.usda.gov.

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Bruce Boess, Head, Economics Section	(202) 720-4447
Eric Barnes – Cash Receipts, Farm Computer Use, Land Values, Prices, Prices Indexes, Parity Prices..	(202) 690-3225
Stephanie Brennan – Farm Production Expenditures.....	(202) 690-0392
Kuan Chen – Prices, Prices Indexes, Parity Prices	(202) 690-3347
Doug Farmer – Chemical Use	(202) 690-3229
Michael Mathison – Cash Rents, Farms, Land in Farms, Grazing Fees	(202) 720-3243
Max Reason – Prices Received Indexes, Parity Prices, Prices Paid Indexes	(202) 720-8844
Theresa Varner – Farm Labor	(202) 690-3231

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- Both national and state specific reports are available via a free e-mail subscription. To set-up this free subscription, visit www.nass.usda.gov and click on “National” or “State” in upper right corner above “search” box to create an account and select the reports you would like to receive.
- Cornell’s Mann Library has launched a new website housing NASS’s and other agency’s archived reports. The new website, <https://usda.library.cornell.edu>. All email subscriptions containing reports will be sent from the new website, <https://usda.library.cornell.edu>. To continue receiving the reports via e-mail, you will have to go to the new website, create a new account and re-subscribe to the reports. If you need instructions to set up an account or subscribe, they are located at: <https://usda.library.cornell.edu/help>. You should whitelist notifications@usda-esmis.library.cornell.edu in your email client to avoid the emails going into spam/junk folders.

For more information on NASS surveys and reports, call the NASS Agricultural Statistics Hotline at (800) 727-9540, 7:30 a.m. to 4:00 p.m. ET, or e-mail: nass@usda.gov.

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